

REQUEST FOR EXPRESSIONS OF INTEREST
(CONSULTING SERVICES)**DESIGN, TECHNICAL SPECIFICATION DEVELOPMENT, PROCUREMENT SUPPORT AND
CONSTRUCTION SUPERVISION FOR A TIER III DATA CENTER**

Country: Pakistan
Loan No: 4567 – PAK
Project Name: Power Distribution Strengthening Project
Implementing Agency: Multan Electric Power Company (MEPCO)
Consultancy Services for: **Design, Technical Specification Development, Procurement Support and Construction Supervision for a Tier III Data Center**

The Government of Islamic Republic of Pakistan has received a loan (No. 4567-PAK) from the "Asian Development Bank" for Power Distribution Strengthening Project. MEPCO being an implementing agency under the project, intends to apply a portion of the proceeds of this loan to payments for Consulting Services titled "Design, Technical Specification Development, Procurement Support and Construction Supervision".

MEPCO is now seeking Expressions of Interest (EOI) from reputable "eligible consulting firms", duly registered in Pakistan and fulfilling all legal requirements to operate in Pakistan, having registration with Income & Sales Tax Departments for providing services and must have Active ATL Status. Interested Firms/Consultants are required to demonstrate/provide requisite information to prove their qualification/eligibility to perform the assignment. The short-listing and EOI Evaluation criteria are:

a) Technical Competence (60%):

The consulting firm must demonstrate substantial and verifiable 10 years' general experience in ICT projects and specific experience of 5 years in the design, technical specification development, procurement support, and construction supervision of Tier III or higher certified data centers (software and hardware solutions), preferably in utility or infrastructure sectors. Firms should provide evidence of delivering end-to-end data center projects from feasibility studies and Uptime Institute-compliant design to preparation of bidding documents aligned with international donors such as Asian Development Bank (ADB), World Bank (WB) or Islamic Development Bank (IsDB) standards, and on-ground supervision during construction and commissioning. Experience in working with international standards (e.g., Uptime Institute Tier III, ANSI/TIA-942, ISO/IEC 27001) and familiarity with energy efficient, secure, and scalable IT infrastructure is essential. The firm should have strong multidisciplinary capacity in establishment of datacenter, ICT, cybersecurity, smart grid systems, and project management, ensuring quality and timely execution of complex mission-critical infrastructure under donor-funded frameworks.

b) Management Competence (15%):

The consulting firm must demonstrate a robust organizational structure, internal quality assurance systems, and proven project delivery frameworks for large-scale, multidisciplinary infrastructure assignments. The firm should possess effective management systems to oversee interdisciplinary teams (including ICT, Civil, MEP, Cybersecurity, Procurement, Finance etc) across various project phases such as design, tendering, and construction supervision. Preference will be given to firms with a track record of delivering complex donor-funded projects (ADB/World Bank/IsDB) in the energy or digital infrastructure sectors. Firms must demonstrate strong contract management, reporting, resource mobilization, and stakeholder coordination capacity.

c) Key Experts (20%):

- i. The firm must provide a list of key experts proposed for this assignment. An expert who has relevant academic education and relevant experience as defined in the TORs will be considered for scoring.
- ii. Firm to provide CVs of Key Experts. The CVs should contain enough information as per the criteria mentioned above for evaluation purposes.



d) **Geographical Experience (5%):**

The firm should have proven experience in executing similar assignments within Pakistan and/or international experience, particularly in public utility or government sector environments.

Note: Minimum qualifying criteria is 75%

Firms/Consultants are encouraged to provide amplified, detailed and structured "Expression of Interest" by elaborating materials and information that offer tailored approaches, and methodologies, more specific to the proposed services, and to avoid submitting generic promotional material.

REOI and draft Terms of Reference (TORs), for the assignment, can be accessed by the interested firms from websites, <https://mepco.com.pk/> and <http://cms.adb.org>. Further information may be obtained at the address given below during office hours from 0900 to 1700 hours (Pakistan Standard Time (PST)).

The attention of interested firms is drawn to paragraph 11 of ADB's Procurement Policy: Goods, Works, Non-consulting and Consulting Services, and paragraphs 1.19 to 1.21 of ADB's Procurement Regulations for ADB Borrowers: Goods, Works, Non-consulting and Consulting Services setting forth the ADB's policy on conflict of interest.

The Firm will be recruited using the **Simplified Technical Proposal (STP)** procedure based on "**Selection Based on consultants' qualifications (CQS)**" selection method and in accordance with ADB's Procurement Regulations for ADB Borrowers: Goods, Works, Non-consulting and Consulting Services; as amended from time to time). The method set out in these Guidelines can be perused at the website: <https://www.adb.org/documents/procurement-regulations-adb-borrowers>.

Firms can express their interest by applying online through ADB's Consultant Management System https://selfservice.adb.org/OA_HTML/adb/adbpos/jsp/ADBCMSHomepage.jsp#page-top. Access to the online Request for Expression of Interest may be reached through the link to Consultant Services Recruitment Notices (CSRN) available at www.adb.org/site/business-opportunities/operational-procurement/consulting. A firm wishing to submit an EOI must be registered with the CMS. CMS registration is accessible at <http://cms.adb.org>. Any firm encountering technical problems in accessing CMS should request assistance by email to cmshelp@adb.org. Firms are recommended to update their CMS registration before commencing their EOI. **The deadline for submission of EOIs online through ADB's Consultant Management System is on/or before PST 21:00 Hours (11:59 PM Manila local time) by 9th November 2025.**

For all those firms who wish to submit their Expressions of interests (EOIs) **off-line, should apply directly to MEPCO on the prescribed "EOI Submission Form", attached with EOI, available at MEPCO's website, at the address given below, complete in all respects, on/or before 13:30 (PST) by 10th November 2025; which shall be opened on the same date at 14:00Hrs(PST)** in the presence of the authorized representatives of firms, who may choose to be present.

For all those firms who wish to submit their EOIs off-line must follow the following procedure:

The Consultant shall submit a signed and complete EOI comprising the documents and specified forms. The submission can be done by mail or by hand. An authorized representative of the Consultant shall sign the original EOI in the required format. An EOI submitted by a JV shall be signed by all members or by an authorized representative of the JV. The EOI shall be placed inside a sealed envelope clearly marked "EXPRESSION OF INTEREST," "[Design, Technical Specification Development, Procurement Support and Construction Supervision for a Tier III Data Center]," reference number, name and address of the Consultant, and with a warning "DO NOT OPEN UNTIL **13:30 (PST) by 10th November 2025**." If the packages with the EOI are not sealed and marked as required, the Client will assume no responsibility for the misplacement, loss, or premature opening of the EOI. The EOI must be sent to the address indicated in the Data Sheet and received by the Client no later than the deadline indicated hereinabove, or any extension to this deadline thereof. Any EOI received by the Client after the deadline shall be declared late and rejected, and promptly returned unopened.


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