



MULTAN ELECTRIC POWER COMPANY (MEPCO)  
Project Management Unit (PMU)

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REQUEST FOR EXPRESSIONS OF INTEREST  
(CONSULTING SERVICES)

**PROJECT MANAGEMENT CONSULTANT**

Country: Pakistan  
Loan No: 4567 – PAK  
Project Name: Power Distribution Strengthening Project  
Implementing Agency: Multan Electric Power Company (MEPCO)  
Consultancy Services for: Project Management Consultant (PMC)  
Reference No. MEPCO-CS-001  
Market Approach: Open Competitive Bidding (OCB) with International Advertisement

The Government of Islamic Republic of Pakistan has received a loan (No. 4567-PAK) from the "Asian Development Bank" for Power Distribution Strengthening Project. Multan Electric Power Company (MEPCO) being an implementing agency under the project, intends to apply a portion of the proceeds of this loan to payments for Consulting Services titled "Project Management Consultant". The Project aims to modernize power distribution infrastructure, reduce technical and commercial losses, enhance operational efficiency, and strengthen institutional capacity. Key investments include the deployment of Advanced Metering Infrastructure (AMI) and Asset Performance Monitoring Systems (APMS) across MEPCO's service territory. The selected consulting firm will act as **Project Management Consultant (PMC)** and will support MEPCO's Project Management Unit (PMU) in planning, supervision, quality assurance, safeguards compliance, contract management and reporting for two EPC contracts covering APMS and AMI deployment.

MEPCO is now seeking Expressions of Interest (EOI) from reputable "**eligible consulting firms**", to express their interest in providing Project Management Consultancy services for the project. This REOI is open to consulting firms from ADB member countries, subject to ADB's eligibility rules. Firms may associate with other firms to enhance their qualifications in the form of a Joint Venture or Sub-consultancy arrangement. Interested firms are required to demonstrate/provide requisite information to prove their qualification/eligibility to perform the assignment. The following **key criteria** will be applied:

a) **Technical Competence (70%)**:

The consulting firm shall demonstrate strong technical competence supported by at least ten (10) years of overall professional experience, including a minimum of five (5) years of specific experience in delivering engineering, energy sector, and digital utility transformation projects. The firm should have proven experience as a Lead Consultant or Project Management Consultant (PMC) for large-scale infrastructure or power sector modernization assignments and have successfully completed at least One (01) similar assignments during the past ten (10) years in areas such as Advanced Metering Infrastructure (AMI) or smart metering, Asset Performance Monitoring Systems (APMS) or transformer monitoring, SCADA/DMS or distribution automation, utility communication networks and in Meter Data Management (MDM) and Head-End System (HES) integration. The firm should have established experience in preparing, implementing, and monitoring Project Implementation Plans (PIP), Inspection and Test Plans (ITP), quality assurance and quality control (QA/QC) frameworks, and structured reporting systems. Prior experience with projects financed by the Asian Development Bank (ADB), the World Bank, or other Multilateral Development Banks (MDBs), including demonstrated compliance with applicable procurement regulations, contract management procedures, and environmental and social safeguards requirements, will be considered a relevant advantage.

b) **Management Competence (20%)**:

The consulting firm shall demonstrate proven experience as a Lead Consultant or Project Management Consultant (PMC) for donor-funded infrastructure and power sector projects, with the capacity to mobilize and effectively manage multidisciplinary expert teams comprising both international and national specialists. The firm must also demonstrate an adequate organizational structure, robust internal quality management systems, and sufficient financial capacity to successfully deliver a multi-year consultancy assignment of similar size and complexity.

c) **Geographical Experience (10%):**

The consulting firm shall demonstrate experience working in South Asia or in comparable developing country contexts, particularly with power distribution utilities and large-scale infrastructure programs. The firm should have a proven ability to manage geographically dispersed field operations, including the supervision of extensive deployments across multiple districts or service areas. Demonstrated capability to establish, staff, and operate project offices, logistics systems, and field supervision arrangements within Pakistan or in similar operating environments is essential. Experience coordinating effectively with public-sector utilities, government agencies, and local stakeholders in complex institutional and operational settings will be considered a key advantage.

Note: Minimum qualifying criteria is 70%

**Firms/Consultants are encouraged to provide amplified, detailed and structured “Expression of Interest” by elaborating materials and information that offer tailored approaches, and methodologies, more specific to the proposed services, and to avoid submitting generic promotional material.**

REOI and draft Terms of Reference (TORs), for the assignment, can be accessed by the interested firms from websites, <https://mepco.com.pk/> and <http://cms.adb.org>. Further information may be obtained at the address given below during office hours from 0900 to 1700 hours (Pakistan Standard Time (PST)).

The attention of interested firms is drawn to paragraph 11 of ADB's Procurement Policy: Goods, Works, Non-consulting and Consulting Services (2017, as amended from time to time), and paragraphs 1.19 to 1.21 of ADB's Procurement Regulations for ADB Borrowers: Goods, Works, Non-consulting and Consulting Services (2017, as amended from time to time) setting forth the ADB's policy on conflict of interest.

The Firm will be recruited using the **Full Technical Proposal (FTP)** procedure based on “**Quality and Cost Based Selection (QCBS) 80:20**” method and in accordance with ADB's Procurement Regulations for ADB Borrowers: Goods, Works, Non-consulting and Consulting Services (2017, as amended from time to time). The method set out in these Guidelines can be perused at the website: <https://www.adb.org/documents/procurement-regulations-adb-borrowers>.

Firms can express their interest by applying online and using the online template in ADB's Consultant Management System at <http://cms.adb.org>. Access to the online Request for Expression of Interest may be reached through the link to Consultant Services Recruitment Notices (CSRN) available at [www.adb.org/site/business-opportunities/operational-procurement/consulting](http://www.adb.org/site/business-opportunities/operational-procurement/consulting). A firm wishing to submit an EOI must be registered with the CMS. CMS registration is accessible at <http://cms.adb.org>. Any firm encountering technical problems in accessing CMS should request assistance by email to [cmshelp@adb.org](mailto:cmshelp@adb.org). Firms are recommended to update their CMS registration before commencing their EOI. **The deadline for submission of EOIs online through ADB's Consultant Management System is on/or before PST 21:00 Hours (11:59 PM Manila local time) by 23<sup>rd</sup> February 2026.**

For all those firms who wish to submit their Expressions of interests (EOIs) **off-line, should apply directly to MEPCO on the prescribed “EOI Submission Form”, attached with EOI, available at MEPCO's website, at the address given below, complete in all respects, on/or before 1100 AM by 24<sup>TH</sup> February 2026; which shall be opened on the same date at 1130 AM** in the presence of the authorized representatives of firms, who may choose to be present.

**For all those firms who wish to submit their EOIs off-line must follow the following procedure:**

The Consultant shall submit a signed and complete EOI comprising the documents and specified forms. The submission can be done by mail or by hand. An authorized representative of the Consultant shall sign the original EOI in the required format. An EOI submitted by a JV shall be signed by all members or by an authorized representative of the JV. The EOI shall be placed inside a sealed envelope clearly marked “EXPRESSION OF INTEREST,” “[Project Management Consultant],” reference number, name and address of the Consultant, and with a warning “DO NOT OPEN UNTIL [1130 AM by 24<sup>TH</sup> February 2026].” If the packages with the EOI are not sealed and marked as required, the Client will assume no responsibility for the misplacement, loss, or premature opening of the EOI. The EOI must be sent to the address indicated in the Data Sheet and received by the Client no later than the deadline indicated hereinabove, or any extension to this deadline thereof. Any EOI received by the Client after the deadline shall be declared late and rejected and promptly returned unopened.

  
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